



# EARNED SCHEDULE

EMPIRICAL PREDICTIONS

For costs and time  
at the end of the project  
during project execution





# The project – a drone swarm

- Build 150 drones
- for a New Years swarm



# The challenge: forecast time and cost



## Question:

- How to forecast
  - total time needed
  - total expenditure expected
  
- during executing

**Stop steering from looking back. Look forward**



# Earned Schedule : the past does feed into the future



## Empirical predictions

- We assume we can make reasonable predictions of expected time and costs
- Planning is based on delivery of finished products
- We assume teams reach stable operations
  - AKA stable productivity

## Forecast the future

- Based on realized production we extrapolate
  - Expected total duration
  - Expected total cost



# The example



## An easy project:

- Assemble 2 drones per day
- 10 drones per week
- 150 drones in 15 weeks
  
- Cost per unit: € 10,-
- Total budgeted costs: € 1.500,-



## Planning is straightforward: linear





So we build  
and work and  
assemble

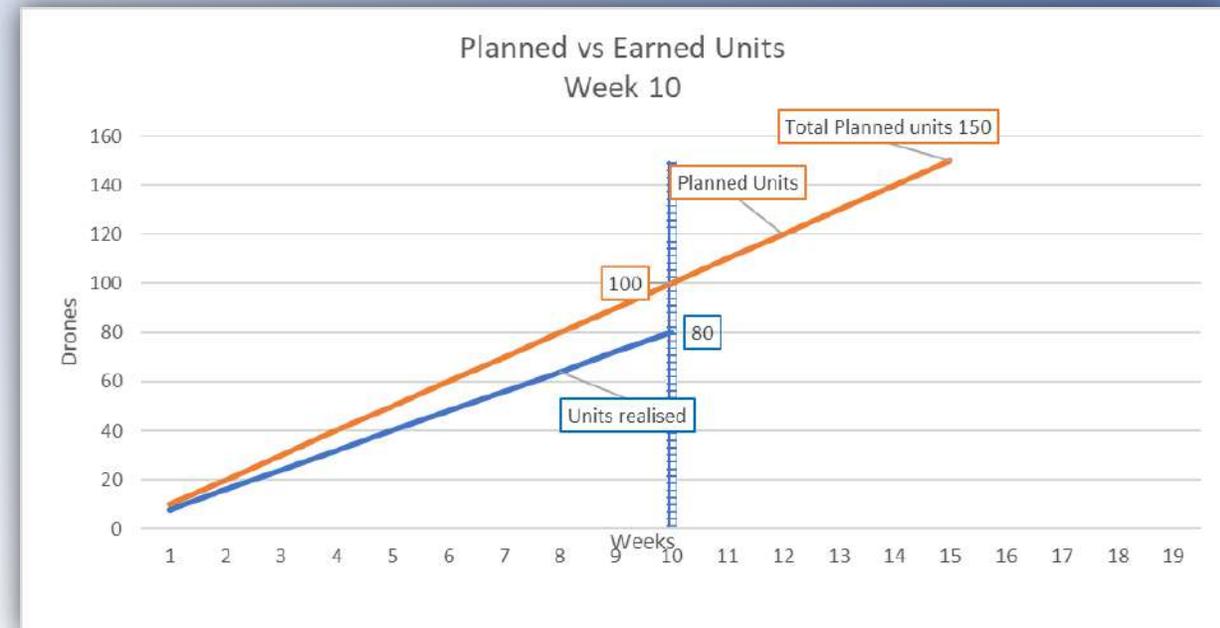


# We now are in week 10

## How did we deliver?

- We should have built 100 drones
- However: we only finished 80 . . . . .

## Planned units vs units build





# 20 drones short

We did not deliver as much as  
planned

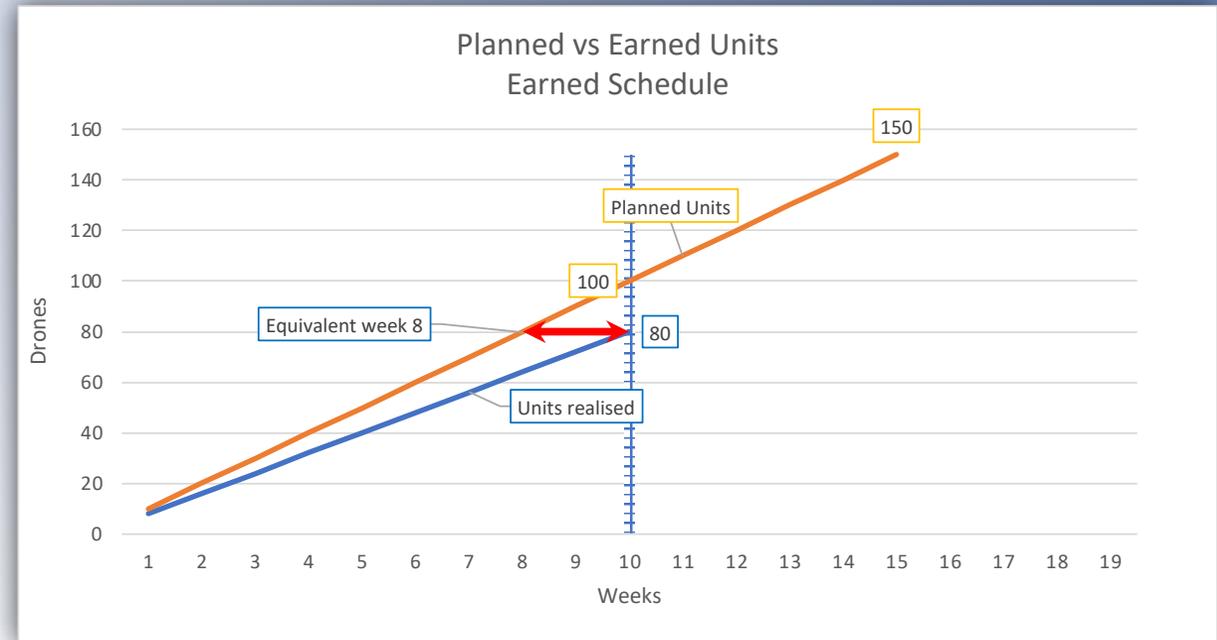
# We have delay !



## Earned schedule

- 80 drones were PLANNED to be delivered much earlier
- In week 8 that number should have been reached
- Not week 10

## Equivalent production of 8 weeks in stead of 10





What does  
this predict?

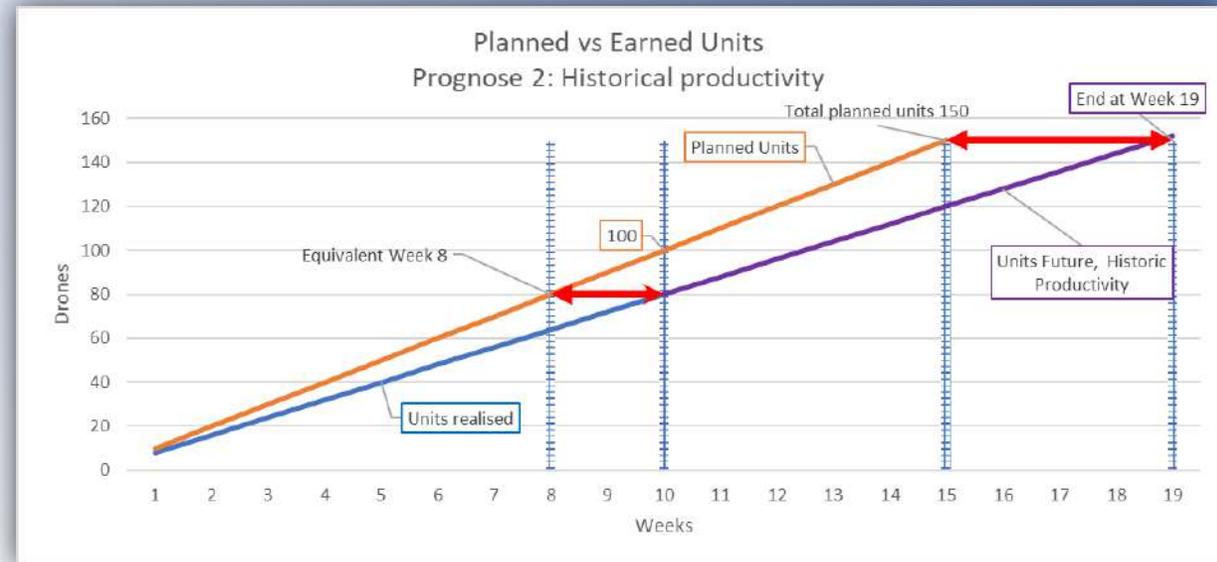
# If we continue like this



Assuming every thing continues as it did so far

- We will continue to be late
  - And late
    - And late
- Until we have delivered 150 drones
- In week 19

**Prediction:**  
**week 19 to deliver 150 drones**



The background features a blue gradient with several interlocking gears of various sizes and colors (dark blue, light blue, and cyan). A hand in a grey suit sleeve is visible on the right side, pointing towards the text. A white curved line separates the gear area from the text area.

Increased  
productivity  
needed

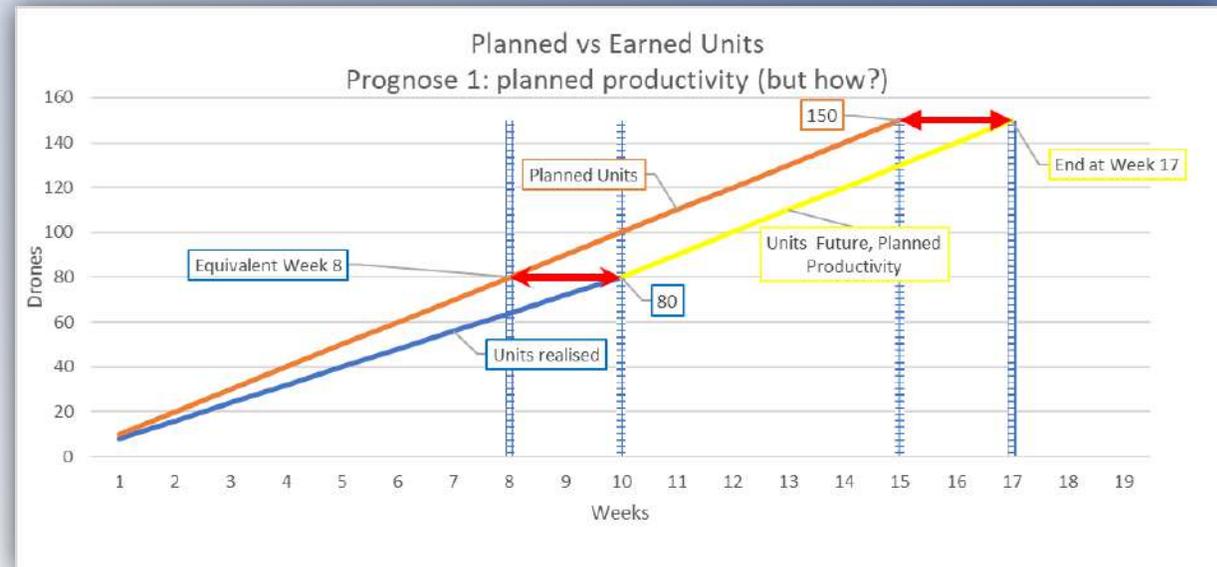
# What if we speed up?



## To original planned productivity

- We never make up for lost time

## Still same 2 weeks delay



- We just not delay any further

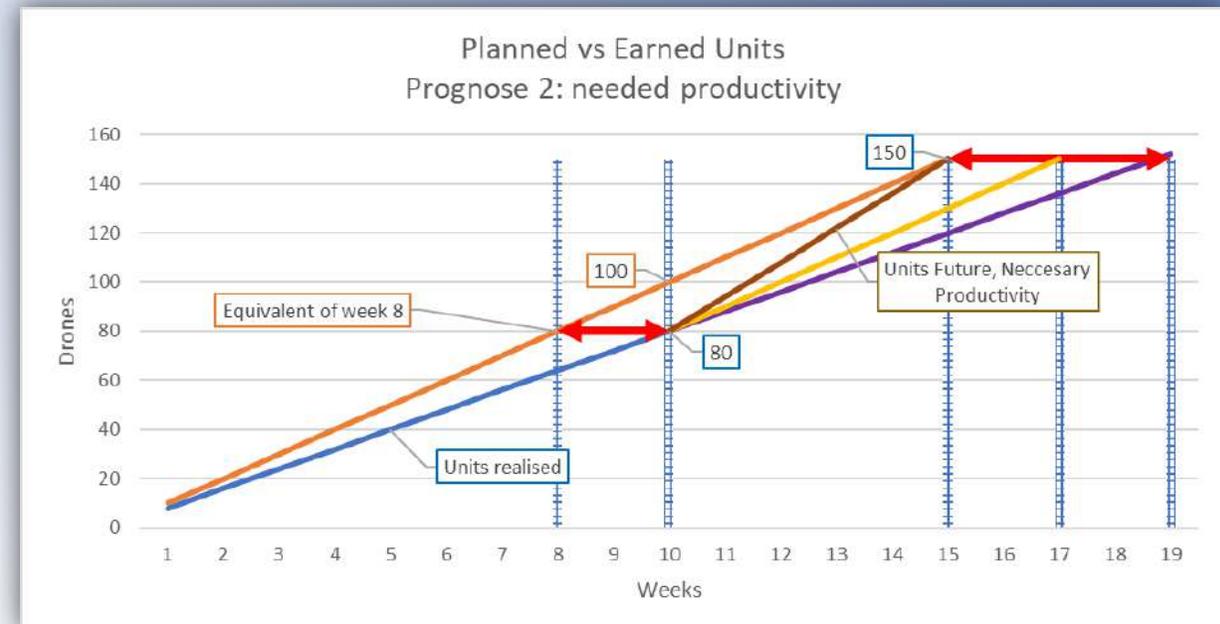
# To finish on original time – what to do?



## Extreme productivity increase needed

- Week 10:
  - 5 weeks left
- 80 delivered
  - We need to deliver 70 drones more
- We need 14 drones per week
  - From 8 drones per week
  - **Almost double productivity!**

## Produce 14 drones per week !!!!!





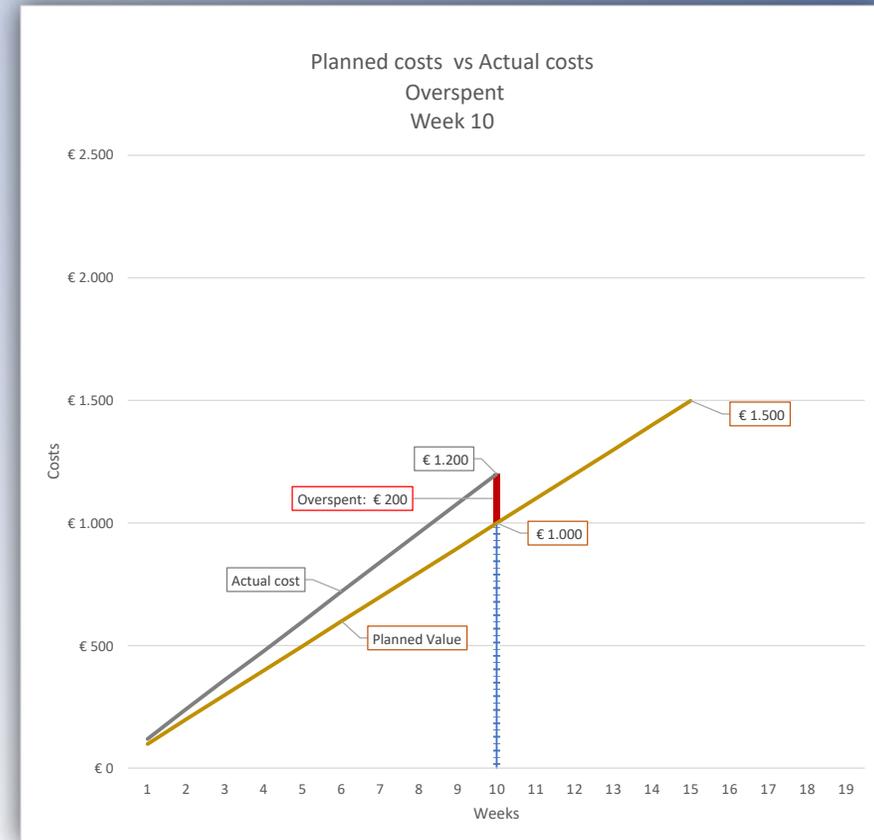
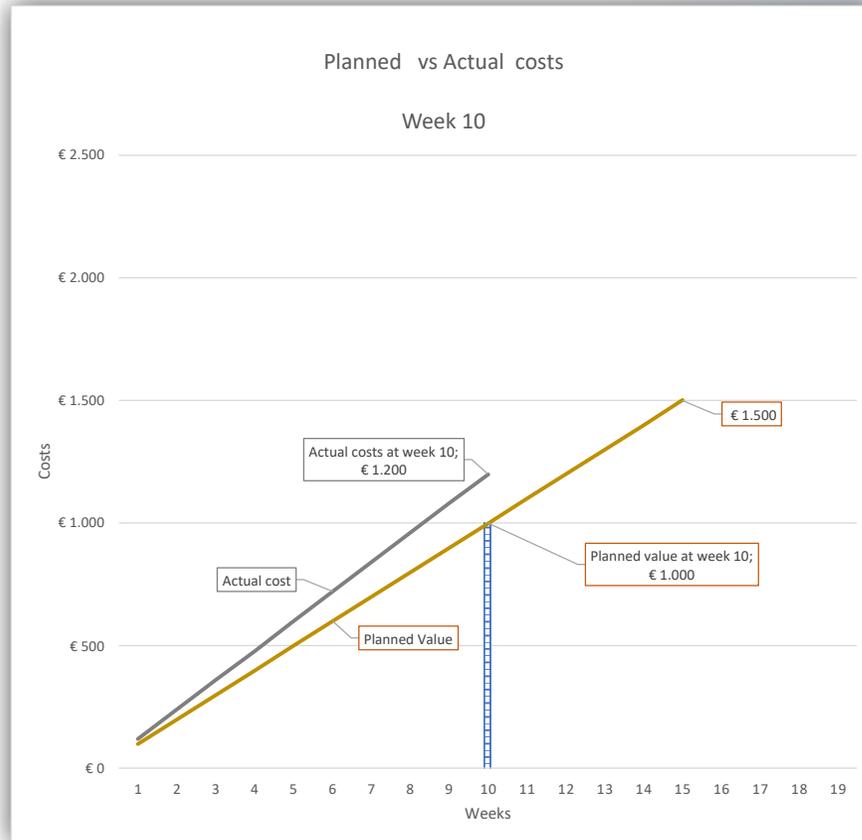
What about  
money?

# Earned value – Actual costs



What did we actually spent in week 10?  
€ 12.00,-

Overspent: € 200,-



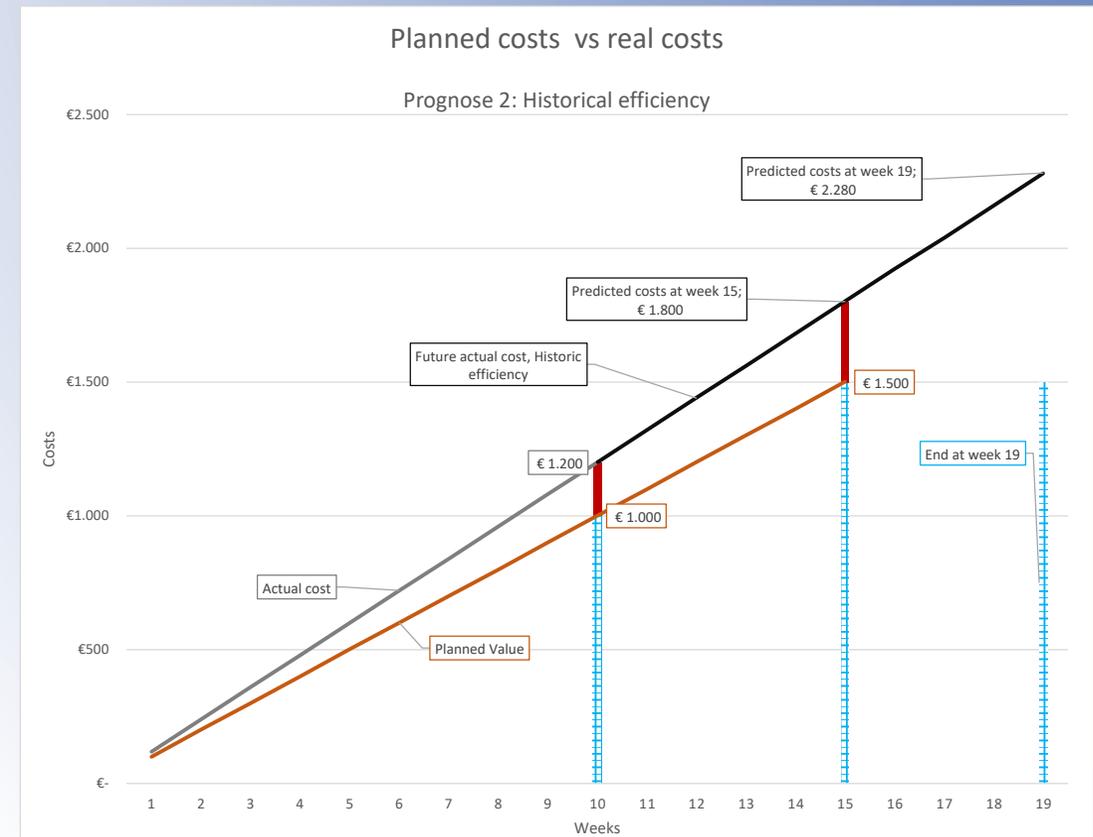
# Applying the same logic - where will we end



## Continuing like this?

- Working until
- **ALL units are produced**
- AKA week 19
  - Because we also delivered not enough drones
- Total predicted costs € 2.280,- at week 19
  - Overspending € 780,-

## Overspent at week 15: already € 300,-





Units is not  
money, money  
is not units

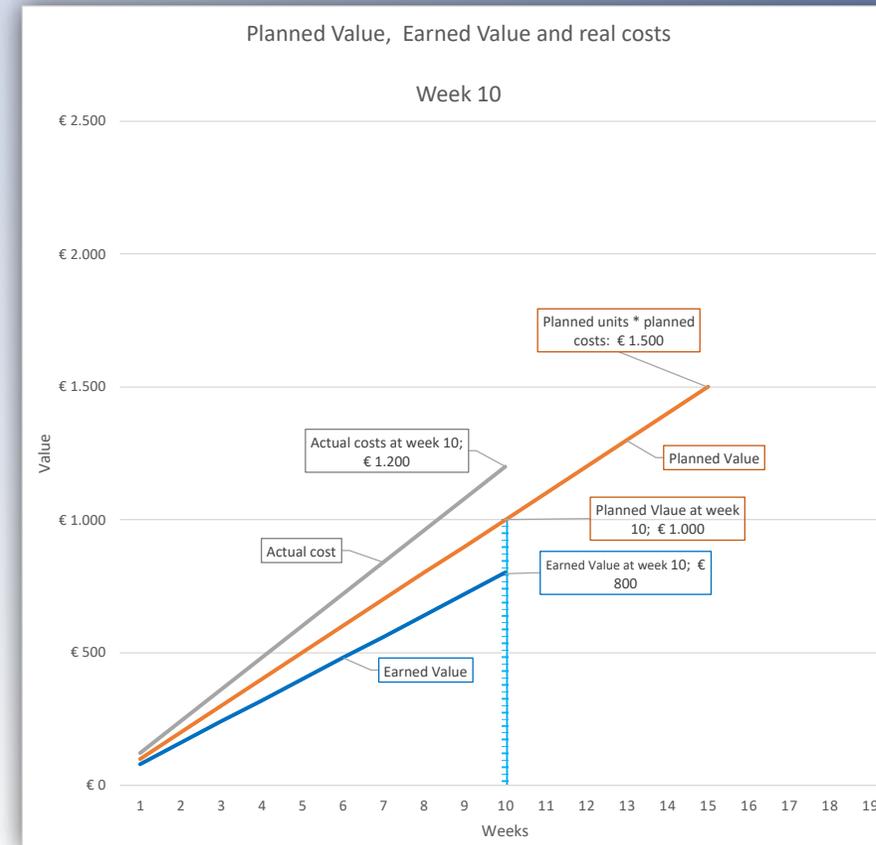
# Now translating all to monetary values



## The plan

- A unit produced is valued at its theoretically value
- A Drone produced equals a Earned Value of € 10,-

## Status at week 10

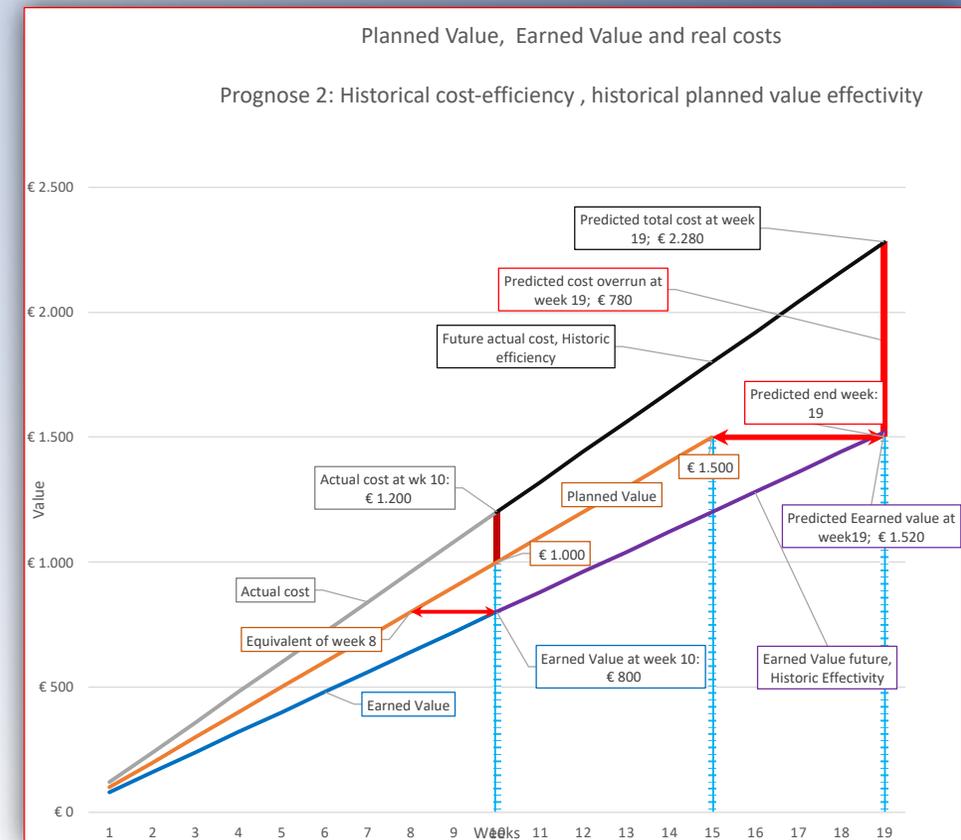
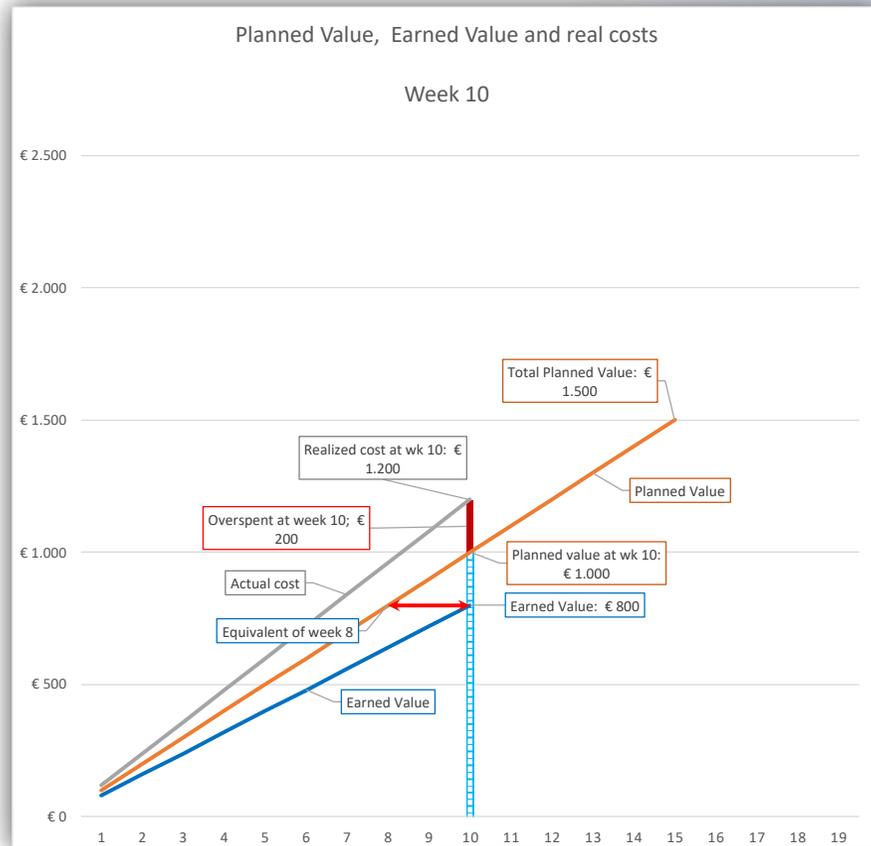


# So how does this look?



In week 10 we know what we have:  
a little late, a little too much

And we predict:  
to end in week 19 at € 2.280,-





## Concluding:

- If you can plan your project in Units\_Delivered
- You can predict **DURING** project execution
- Improving your **CONTROL**
- And with that your project **SUCCESS**